

Enhancing the Effectiveness of the Critical Enablers



Stockbrokers Zambia Limited



Presentation to the 2nd Zambia Capital Markets
Indaba
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Our Agreed Position



“For a long time, our capital markets have been identified as **critical enablers** for economic growth. By design, the markets exist to provide sustainable long-term financing solutions and, as such, are expected to efficiently mobilize the required capital for onward investment into real sectors such as energy, agriculture, tourism, and mining.”

The last 400 years attest to this;

- ✧ 1602 by VOC, a Dutch state-facilitated company, Arguably the biggest Corporation that has ever existed, Was in existence for 200 years.
- ✧ NYSE Capitalization
- ✧ LuSE, Zanaco, CEC, Zambia Sugar

Problem Statement



- ❧ Public sector financing for the Fiscus through BOZ facilitation is well established, notwithstanding the need for further reforms;
- ❧ But Public sector related financing through PPP has had a difficult start;
- ❧ The Capital Market as a **Key Enabler** can be used to address some of the challenges;
- ❧ Attention has not been given to the underlying constitutive aspects of the delivery frameworks;
- ❧ Capital Market actors have not been meaningfully part of the thought process of the design and execution of these delivery processes.

SBZ's Undertakings



- Over the last six years, SBZ has been looking at some national aspirations and has sought to facilitate implementation through the Capital Market framework.
- SBZ will have something to show later this year, but several other efforts have been seriously hampered by a lack of effectiveness in our interface with the public sector.

SBZ Request



- ❧ A Mechanism that can assist in the speedy processing of Capital market undertakings;
- ❧ Capacity building, under the fourth building pillar, should include an enhanced absorptive capacity of the public sector to undertake PPP projects under the Capital market framework; and
- ❧ Secretary to the cabinet to constitute a multisectoral team from various units which can expeditiously consider capital market proposals.



THANK YOU